

## IISc M.Mgt Admission FAQs for the Academic Year 2019

### 1. What is Master of Management?

- Master of Management (M.Mgt) is a unique 24 months' Post Graduate course in Management, for Engineering graduates. The course is offered by the B-School 'Department of Management Studies, Indian Institute of Science'.

### 2. What are the specialisations offered in M.Mgt?

- After the first semester of the course, students may opt for either Business Analytics or Technology Management, as a specialised course.

### 3. What is the distinctive focus for the Department of Management Studies, Indian Institute of Science?

- In recent times, India is emerging as one of the global hubs of technology intensive organizations and R&D, with the increase in entry of MNCs in the high-tech and R&D sectors as well as rapid growth of domestic enterprises in these sectors. Such technology based and R&D intensive industries need executives with exposure and training in Technology Management and Business Analytics. These executives need to have the ability to understand, assess and forecast how technologies impact the systems within and outside the organization (environment, economy and society at large). Similarly, formal education in analytics will strengthen the capability of these executives to perform robust analyses to make decisions in information and data driven organizations. It is to meet these two distinctive needs of high-tech industries of emerging India that our new Masters Program will focus on training the students in Technology Management and Business Analytics. The new Masters program will be unique in the country as it is futuristic and builds leadership in the two important areas of Management, namely, Technology Management and Business Analytics.

### 4. What are the objectives of the course?

- • To enable graduate engineers to grow into competent and creative managers of technology intensive and data driven organizations.
- To encourage entrepreneurship for high technology start-ups.
- To attract and foster doctoral students in management.

### 5. Are hostel and mess facilities available, in the campus? What are the charges for the same?

- Yes, hostel and mess facilities are available. If the shortlisted candidate is willing to avail the facilities, then refundable hostel deposit\* is to be paid towards Hostel office. Additionally, some amount of hostel and mess charges is to be paid

monthly. However, accommodations shall be provided only at the day of joining the Institute. The actual fee structure for the course, hostel and mess charges are provided to the candidate, after receiving the admission offer.

#### 6. Which kind of messes are available?

- Kinds of messes available:
  - South Indian Veg.
  - North Indian Veg.
  - South Indian Veg + Non-Veg.
  - North Indian Veg + Non-Veg.

#### 7. What are the summer term activities?

- In the Summer Term, students will be encouraged to do internships with (i) Public Sector as well as Private Sector R&D Organizations, and (ii) High-tech Industries in the Corporate Sector. Alternatively, some of them will be encouraged to get exposure to (i) Business Incubation, (ii) Venture Capital Funds, and (iii) Successful Start-Ups. The summer term is expected to expose students to live problems and practical aspects/ challenges of running an enterprise. This exposure will lead to an understanding of the application aspects of management, which the students can use in their project work.

#### 8. What were highest, mean and median salaries offered for the 2016-18 batch?

- Highest salary: ₹ **29.77** Lakhs per annum.  
Average salary: ₹ **16.10** Lakhs per annum.  
Median salary: ₹ **14.00** Lakhs per annum.

#### 9. Can a fresher apply for the course?

- Yes, freshers can also apply for the course. There's no such minimum work-experience criteria required to apply for the course.

#### 10. What is the eligibility criteria to apply for the course?

- Either of the three following eligibility criteria is to be satisfied:
  - CAT **2018** qualified candidates with I<sup>st</sup> class in B.E/ B.Tech/ B.Sc (Engg.)/ B.S (4 years technical field)/ equivalent.
  - GATE **2017/ GATE 2018/ GATE 2019** qualified candidates with I<sup>st</sup> class in B.E/ B.Tech/ B.Sc (Engg.)/ B.S (4 years technical field)/ equivalent.
  - GMAT (**valid at least till end of the year 2019**) qualified candidates with I<sup>st</sup> class in B.E/ B.Tech/ B.Sc (Engg.)/ B.S (4 years technical field)/ equivalent.

11. If applied through GMAT, do I need to send the GMAT score report, from the GMAT authorities to the IISc, along with the recommendation letters from professors?

- No, you do not need to send GMAT score report and recommendation letters to the IISc. Only you need to produce the original score report at the time of Personal Interview and admission.

12. I have appeared for GMAT/ GATE for more than once. Which score will be considered?

- Only the best of all the valid scores will be considered for the evaluation. However, it is completely the candidate's choice regarding which test score is to be presented.

13. I had applied for the M.Mgt course in the past, but didn't get selected. Can I apply again?

- Yes, anyone satisfying the eligibility criteria can apply for the course.

14. I have not completed the Engineering graduation yet. Can I still apply?

- Yes, you can apply for the course. However, you need to produce a Course Completion Certificate, issued by the university, for those who have appeared for their final semester examinations. This certificate should state that you have completed all the requirements for the award of the degree, including dissertation/project report/viva voce etc. as applicable. Candidates for M.Mgt programme should complete all the requirements for the award of their qualifying degree including dissertation, project, viva-voce etc. by **9th August 2019**. Till this condition is fulfilled, your admission will be treated as provisional. However, you should produce the final Degree Certificate/ Marks Card on or before **30th October 2019**.

15. What are the documents required to be produced at the time of admission?

- Hardcopies of the following are required at the time of final admission procedure:
  - Valid GATE/CAT/GMAT Score Card
  - SSLC/10<sup>th</sup> STD Mark sheet
  - 12<sup>th</sup> STD Mark sheet
  - Bachelor's Degree Final Semester Mark Sheet (if available)
  - Degree Certificate/ Course Completion Certificate
  - Caste Proof Certificate (if applicable- approved by Central Government)
  - Medical Fitness Certificate
  - Parent/Guardian and Student Declaration
  - Undertaking by Parent and Student

- No Objection Letter or Work-experience Certificate (if applicable)
- Aadhaar Card for Indian candidates and Passport for Overseas candidates
- State Bank of India/ Canara Bank Passbook.

**16. Is there any sectional cut-off for CAT/GMAT/GATE? What is the overall cut-off?**

No, there is no sectional cut-off for any of the accepted entrance examinations. Overall cut-offs keep on varying every year. The cut-offs shall be declared only after the GD-PI round. Overall cut-offs for academic years 2018 and 2017 were as follows:

Entrance Type (2018)	GATE Paper Name	Cut-off					
		GN	OBC	SC	ST	PH	KM
CAT (Percentile)		96.3	96.3	80	80	85	85
GATE (out of 1000)	AE/ AR/ BT/ CE/ CH/ CS/ EC/ EE/ IN/ ME/ MN/ MT/ PE/ PI/ TF/ XE	730	700	600	600	650	650
GMAT (out of 800)		700	685	590	590	625	625

Entrance Type (2017)	GATE Paper Name	Cut-off					
		GN	OBC	SC	ST	PH	KM
CAT (Percentile)		95.5	95.5	79	79	95.5	95.5
GATE (out of 1000)	AE/ AR/ BT/ CE/ CH/ CS/ EC/ EE/ IN/ ME/ MN/ MT/ PE/ PI/ TF/ XE	720	720	500	500	720	720
GMAT (out of 800)		650	650	470	470	650	650

**17. What are the modes of selection?**

- Entrance exam, Group Discussion and Personal Interview are the required modes of selection.

**18. How many shortlists would be declared for final admissions?**

- There would be only one shortlist declared for admissions.

**19. What are the centres for Group Discussion and Personal Interview (GD-PI)?**

- Group Discussion and Personal Interview procedures shall be held only at the Department of Management Studies, IISc, Bangalore. There would be only one slot running from morning to evening, for the date chosen for the candidate's call.

## 20. What are the total number of seats available for the M.Mgt course?

- The approved intake is 15. There is no fixed upper limit to the number of offers that are extended each year but usually 25 offers are made. The batch strengths of 2017 and 2018 batches are 16 each.

## 21. Is there any quota for Overseas candidates?

- No, there is no such separate quota available for Overseas candidates. Shortlisting for GD-PI for Indian and Overseas candidates are based on the score obtained in any of the three entrance tests. Overseas candidates will be considered as the General category candidates.

## 22. What are the dates for GD-PI?

- Dates for the GD-PI round will be available with the candidates, only after getting shortlisted. Generally, the GD-PI is held in the **period of mid-April**.

## 23. How many days, would it take to announce the result for GD-PI?

- **Within a week** after the GD-PI round, the shortlist would be declared officially on the website.

## 24. What are the application deadlines?

- Candidates can obtain an application form online. For details visit:  
<http://www.iisc.ac.in/admissions/m-mgt/>

Beginning of online application form	<b>First week of February</b>
Last date for submission of online application form (website closure)	<b>Mid of March</b>

## 25. What is the fee structure of the course?

- The fee structure keeps on varying each year. The structure shall be provided only to the shortlisted candidates for admission. Fee structures for the academic years 2018 and 2017 were as follows (in ₹ per annum):

<b>M.Mgt (2018)</b>	<b>General/ OBC</b>	<b>SC/ ST</b>
Tuition Fee (Annual)	1,00,000	Fully Waived
Gymkhana Fee (Annual)	1,000	1,000
Other Academic Fees (Annual)	50,000	50,000
Statutory Deposit (Refundable)*	7,900	7,900
Library Deposit (Refundable)*	7,900	7,900
Students Emergency Fund (Annual)	400	400
<b>TOTAL</b>	<b>1,67,200</b>	<b>67,200</b>

<b>M.Mgt (2017)</b>	<b>General/ OBC</b>	<b>SC/ ST</b>
Tuition Fee (Annual)	1,00,000	Fully Waived
Gymkhana Fee (Annual)	1,000	1,000
Other Academic Fees (Annual)	50,000	50,000
Statutory Deposit (Refundable)*	7,500	7,500
Library Deposit (Refundable)*	7,500	7,500
Students Emergency Fund (Annual)	300	300
<b>TOTAL</b>	<b>1,66,300</b>	<b>66,300</b>

## 26. What are some of the important links?

IISc DoMS website	<a href="http://mgmt.iisc.ac.in/newwordpress/">http://mgmt.iisc.ac.in/newwordpress/</a>
IISc website	<a href="http://iisc.ac.in/">http://iisc.ac.in/</a>
Management Brochure and Course Details	<a href="http://mgmt.iisc.ac.in/newwordpress/files/Management_Brochure.pdf">http://mgmt.iisc.ac.in/newwordpress/files/Management_Brochure.pdf</a>
Admission Details and Important Dates	<a href="http://www.iisc.ac.in/admissions/m-mgt/">http://www.iisc.ac.in/admissions/m-mgt/</a>
IISc DoMS Contact	<a href="http://mgmt.iisc.ac.in/newwordpress/contact/">http://mgmt.iisc.ac.in/newwordpress/contact/</a>
IISc Admissions Office contact	<a href="http://www.iisc.ac.in/about/general-information/contact/">http://www.iisc.ac.in/about/general-information/contact/</a>
Placement Records	<a href="http://mgmt.iisc.ac.in/newwordpress/placement-3/">http://mgmt.iisc.ac.in/newwordpress/placement-3/</a>
Placement Brochure	<a href="http://mgmt.iisc.ac.in/newwordpress/files/Placement_Brochure_IISc_Mgmt_2016-17.pdf">http://mgmt.iisc.ac.in/newwordpress/files/Placement_Brochure_IISc_Mgmt_2016-17.pdf</a>
Joining Day Tips	<a href="https://drive.google.com/open?id=19KkMW7ZLBE2z4QZYypVB3Ozld2zpf0v">https://drive.google.com/open?id=19KkMW7ZLBE2z4QZYypVB3Ozld2zpf0v</a>
News (IISc 1st ranked)	<a href="http://timesofindia.indiatimes.com/india/nirf-ranking-2017-iis-tops-jnu-bags-6th-position/articleshow/57989132.cms?utm_source=toiaandroidapp&amp;utm_medium=Whatsapp&amp;utm_campaign=show&amp;from=mdr">http://timesofindia.indiatimes.com/india/nirf-ranking-2017-iis-tops-jnu-bags-6th-position/articleshow/57989132.cms?utm_source=toiaandroidapp&amp;utm_medium=Whatsapp&amp;utm_campaign=show&amp;from=mdr</a>
News (President's visit)	<a href="http://bangaloremirror.indiatimes.com/bangalore/others/bangalore/others/pranabs-last-visit-to-city-as-president-will-be-for-iisc-fete/articleshow/59448862.cms">http://bangaloremirror.indiatimes.com/bangalore/others/bangalore/others/pranabs-last-visit-to-city-as-president-will-be-for-iisc-fete/articleshow/59448862.cms</a>

## 27. What is the course structure?



	<b>Course Type</b>	<b>Number of courses</b>	<b>Credits per course</b>	<b>Total Credits</b>
I.	Hard Core Courses	8	3	24
II.	Stream Core Courses	4	3	12
III.	Electives	4	3	12
IV.	Project work	1	16	16
<b>Total number of credits, to be completed within 24 months</b>				<b>64</b>

More details are available on:

[http://mgmt.iisc.ac.in/newwordpress/files/Management\\_Brochure.pdf](http://mgmt.iisc.ac.in/newwordpress/files/Management_Brochure.pdf)

## 28. What are the course details?



### Course Details:

#### I. Hard Core Courses

la	Course No.	Basic Disciplines	No. of credits
	MG 201	Economics	3:0
	MG 212	Behavioral Science	2:1
	MG 221	Applied Statistics	2:1
	MG 231	Principles of Management	3:0
lb		Functional Areas	
	MG 211	Human Resource Management	3:0
	MG 241	Marketing Management	3:0
	MG 251	Finance and Accounts	3:0
	MG 261	Operations Management	3:0

#### II. Stream Core Courses

Ila	Course No.	Technology Management Stream	No. of credits
1	MG 271	Technology Management	3:0
2	MG 274	Management of Innovation and Intellectual Property	2:1
3	MG 281	Management of Technology for Sustainability	3:0
4	MG 298	Entrepreneurship for Technology start-ups	2:1

OR

Ilb	Course No.	Business Analytics Stream	No. of credits
1	MG 223	Applied Operations Research	3:0
2	MG 225	Decision Models	3:0
3	MG 226	Time Series Analysis and Forecasting	3:0
4	MG 265	Data Mining	2:1

**\*Note:** A student has to choose one of the two streams mentioned above.



**III. Electives (to choose courses accounting for 12 credits) from IIIa and/or IIIb**

<b>IIIa.</b>	<b>Course No.</b>	<b>Electives from the Dept. of Mgmt. Studies</b>	<b>No. of credits</b>
1	MG 203	Industrial Policy & Development	3:0
2	MG 213	Organizational Behaviour	3:0
3	MG 242	Strategic Management	3:0
4	MG 244	Services Marketing	3:0
5	MG 272	R&D Management	3:0
6	MG 275	Knowledge Management for Innovation	3:0
7	MG 276	Energy Policy	3:0
8	MG 282	Technology and Society	3:0
9	MG 283	Science & Technology Policy	3:0
10	MG 286	Project Management	3:0

<b>IIIb.</b>	<b>Course No.</b>	<b>Electives (from other Departments of IISc)</b>	<b>No. of credits</b>
1	SE 290	Modeling and Simulation	3:0
2	SE 294	Data Analysis & Visualization	3:1
3	E0 230	Computational Methods of Optimization	3:1
4	E0 238	Artificial Intelligence	3:1
5	E1 222	Stochastic Models and Applications	3:0
6	E1 251	Linear and Non-linear Optimization	3:0
7	E1 254	Game Theory	3:1
8	E2 201	Information Theory	3:0
9	E2 202	Random Processes	3:0
10	E2 204	Stochastic Processes and Queuing Theory	3:0
11	PD 209	Product Planning & Marketing	3:0
12	PD 218	Design Management	2:1
13	PD	Applied Ergonomics	2:1



	231		
14	ME 239	Modeling and Simulation of Dynamic Systems	3:0
15	ST 202	Renewable Energy - Technology, Economics & Environment	3:0
16	ST 203	Technology and Sustainability	3:0
17	MA 261	Probability Models	3:0